



ONS ALLOUCHE

SAP SOLUTION ARCHITECT
SOURCE-TO-PAY

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LinkedIn

EDUCATION

- M.SC., INDUSTRIAL ENGINEERING & MANAGEMENT
Karlsruhe Institute of Technology (KIT) · Germany
2018
Specialisation: Supply Chain Management & Financial Engineering
- B.SC., INDUSTRIAL ENGINEERING & MANAGEMENT
Karlsruhe Institute of Technology (KIT) · Germany
2015

CORE EXPERTISE

- Source-to-Pay
S/4HANA Procurement · SAP Ariba Buying & Guided Buying · Buying Channels · PR-to-PO · Approval Workflows · CVI & Business Partner Design
- Source-to-Contract
SAP Ariba Sourcing · RFx · Supplier Qualification & Registration · Catalog & Content Management
- Solution Architecture
End-to-End Process Design · Cross-Functional Integration · Design Authority · Clean Core
- Supplier Collaboration
SAP Business Network / Ariba Supply Chain Collaboration · Direct Procurement
- Application Lifecycle & Delivery
Fit-Gap Analysis · Requirements & User Stories · Roadmap & Release Management · Testing & Defect Prioritization · Continuous Improvement · SAP Cloud ALM · Jira · Azure DevOps
- SAP IBP & Demand Planning
Forecasting · NPI · Phase-In/Phase-Out · Promotion Planning

CERTIFICATIONS

- SAP Ariba Supply Chain Collaboration
- Coupa Procure-to-Pay
- SAP Positioning the Autonomous Enterprise

TOOLS & METHODS

- SAP Cloud ALM
- SAP Signavio
- Fit-Gap
- Process & Solution Design
- Design Authority

LANGUAGES

- Proficient: English · German · French · Arabic
- Beginner: Swedish · Italian

PROFILE

Business- and process-focused SAP Solution Architect with strong expertise in Source-to-Pay across SAP S/4HANA and SAP Ariba, complemented by experience in Source-to-Contract, supplier collaboration and SAP IBP. I help organizations improve performance today while preparing for tomorrow by rethinking processes, optimizing end-to-end solutions and applying technology where it creates real business value.

I translate and challenge business requirements, shape scalable solutions and govern design decisions with a standard-first and Clean Core mindset. I enjoy exploring and adopting new SAP capabilities early where they solve a genuine business need, while bringing together Business Process Owners, Enterprise Architects and functional and technical teams to turn ideas into scalable solutions.

SELECTED SAP PROJECTS

- S/4HANA TRANSFORMATION - FUNCTIONAL WORKSTREAM LEAD & SOLUTION ARCHITECT
DUNI | SWEDEN / GLOBAL
 - Lead functional solution delivery across P2P, Make-to-Stock, O2C and R2R in a global S/4HANA transformation spanning approximately 20 business units / sales organizations.
 - Drive business-facing Source-to-Pay solution design across PR-to-PO, source determination, buying and approval processes, purchasing master data and S/4HANA Business Partner design, including CVI and customer/vendor harmonization.
 - Serve on the Design Authority Board, challenging enhancements and evaluating solution decisions against business value, user impact, effort, delivery risk and Clean Core / standard-first principles.
 - Shape cross-functional solutions with Business Process Owners, Enterprise Architecture and technical specialists, including Inventory Management and logistics scenarios covering STOs, deliveries, PGI/GR, stock in transit and automated goods movements.
 - Partner with the Test Lead on end-to-end process coverage and guide functional teams on defect prioritization, solution backlogs and continuous improvement.
 - Previously progressed from SAP IBP Demand Planning Consultant to acting IBP Project Manager, supporting a rollout across 20+ business units before taking on the broader Solution Architect and Functional Workstream Lead role.
- S/4HANA SOURCE-TO-PAY TRANSFORMATION
EQUINOR | NORWAY
 - Led the functional redesign of operational procurement in S/4HANA, translating and challenging business requirements to shape scalable standard solutions.
 - Applied Clean Core and standard-first principles, challenging unnecessary customization and assessing solution options, dependencies and implementation feasibility across business and technical teams.
- SAP ARIBA - SOURCING & BUYING SUBSTREAM LEAD
LANXESS | GERMANY / NORTH AMERICA
 - Led the Ariba functional team across Sourcing and Buying, from fit-gap and solution design through build, testing, cutover and go-live.
 - Designed end-to-end procurement processes and integration requirements, including supplier/master-data integration and ERP-Ariba validation interfaces, while managing cross-functional dependencies.
 - Supported the North American go-live and German rollout and subsequently led enhancement and continuous-improvement backlogs, prioritizing defects and roadmap items.
- SAP ARIBA SUPPLY CHAIN COLLABORATION - FEASIBILITY STUDY
UPM | FINLAND
 - Assessed direct-procurement and supplier-collaboration processes against SAP Ariba Supply Chain Collaboration capabilities, identifying fit/gaps and target scenarios.
 - Demonstrated scenarios using client data and developed solution recommendations and an implementation roadmap to assess the business case for adoption.

PROFESSIONAL EXPERIENCE

- MANAGER, TECHNOLOGY CONSULTING
EY | STOCKHOLM | MAR 2025 - PRESENT
- MANAGEMENT CONSULTANT
ACCENTURE STRATEGY & CONSULTING | STOCKHOLM | APR 2022 - FEB 2025
S/4HANA procurement transformation and Source-to-Pay process design.
- SOURCING & PROCUREMENT CONSULTANT
ACCENTURE TECHNOLOGY | FRANKFURT | MAR 2019 - APR 2022
SAP Ariba implementations across Sourcing and Buying. Progressed to Team Lead and Associate Manager.
- ASSOCIATE CONSULTANT
INTRIGO SYSTEMS | GERMANY | AUG 2018 - FEB 2019
SAP Ariba Supply Chain Collaboration for direct materials in pulp and paper.